



## 30 Minuten Verhandeln (German Edition)

*Peter Brandl*

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# 30 Minuten Verhandeln (German Edition)

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## **30 Minuten Verhandeln (German Edition)** Peter Brandl

Warum gelingt es manchen Menschen scheinbar mühelos, ihre Ziele in Verhandlungen durchzusetzen, während andere stets den Kürzeren zu ziehen scheinen? Die gute Nachricht ist: Verhandeln kann man lernen. Das Buch erklärt, wie man sich richtig auf eine Verhandlung vorbereitet, wie man selbst überzeugend argumentiert und wie man mit Gegenargumenten umgeht. Eine lösungsorientierte Gesprächsführung ermöglicht Ihnen, bessere Verhandlungsergebnisse zu erzielen Ihre eigenen Ziele leichter und erfolgreicher zu erreichen.

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